Nyxoah Analyst Meeting March 23, 2023





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Dr. Maurits S. Boon

Thomas Jefferson University Hospital, Philadelphia, Pennsylvania

Maurits Boon is a Professor in Otolaryngology - Head and Neck surgery who is double boarded in Sleep Medicine. He has a practice that focuses on treatment of adult OSA. He researches and has extensive experience in sleep surgery and specifically using hypoglossal nerve stimulation. He is one of the authors and primary editors of the first textbook on hypoglossal nerve stimulation for treatment of OSA.

Dr. Maria V. Suurna

University of Miami Health Systems, Coral Gables, Florida

Maria V. Suurna, MD, FACS, is a Professor of Clinical Otolaryngology – Head and Neck Surgery Director of Sleep Surgery in the at the University of Miami Health and adjunct faculty at Weill Cornell Medicine. She is board certified in Otolaryngology and subspecialty board certified in Sleep Medicine. Dr. Suurna is nationally and internationally recognized as an expert in sleep surgery. She is dedicated to providing a comprehensive evaluation and treatment for snoring and obstructive sleep apnea, with the focus on sleep surgery including hypoglossal nerve stimulation implant.

Dr. David T. Kent

Vanderbilt University Medical Center, Nashville, Tennessee

Dr. David Kent is a surgeon-scientist with a clinical and academic career dedicated to the comprehensive management of sleep-disordered breathing, including obstructive sleep apnea (OSA). Dr. Kent was the first provider in Tennessee to offer hypoglossal nerve stimulation (Inspire) therapy as a treatment option for people with OSA. Dr. Kent's research focuses on the neurophysiology of the upper airway, especially mechanisms for control of breathing in OSA.







Nyxoah Analyst Meeting Agenda

The Nyxoah Journey

Olivier Taelman – Chief Executive Officer Senior Management

Hypoglossal Nerve Stimulation and The Genio Solution

Dr. Maurits S. Boon – Thomas Jefferson University Hospital, Philadelphia, Pennsylvania

Addressing Complete Concentric Collapse

Dr. Maria V. Suurna – University of Miami Health Systems, Coral Gables, Florida

A Review of Ansa Cervicalis

Dr. David T. Kent – Vanderbilt University Medical Center, Nashville, Tennessee

Closing Remarks

Olivier Taelman – Chief Executive Officer

Q&A

Reception





The Nyxoah Journey

Olivier Taelman – Chief Executive Officer



Blueprint for MedTech Success

Large & Underpenetrated Addressable Market

- 425M worldwide suffer from moderate to severe OSA requiring therapy
- Annual HGNS eligible population: US 510,000 & Europe 500,000
- < 50,000 HGNS implanted patients worldwide

Genio® Patient-Centric Solution

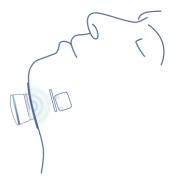
- Full-body MRI compatibility
- Scalable technology platform
- Single incision, leadless

- Bilateral stimulation
- External battery

Established Reimbursement

- HGNS fully covered by Medicare, Medicaid and Commercial payors in US
- DRG in Germany and Switzerland
- Germany commercial proof of concept







Nyxoah *Our history*





Nyxoah Is a Global Company 138 employees worldwide and expanding

Belgium

- Headquarter
- Finance, Clinical & Marketing
- Fully validated manufacturing site since 2023

Germany

- Dedicated Sales & Marketing
- Commercial proof of concept



United States

- Clinical, Regulatory & Market Access
- DREAM and ACCCESS pivotal studies
- Commercial readiness

Israel

R&D, Quality & Manufacturing







Nyxoah

Hypoglossal Nerve Stimulation and The Genio Solution

Dr. Maurits S. Boon

Genio System From Nyxoah

Maurits S. Boon, MD Professor Vice Chairman of Education Residency Program Director Otolaryngology - Head and Neck Surgery Thomas Jefferson University

Conflict of Interest Disclosures for Speakers

1. I do not have any relationships with any entities **producing**, **marketing**, **re-selling**, **or distributing** health care goods or services consumed by, or used on, patients, **OR**

2. I have the following relationships with entities producing, marketing, re-

Selling, or distributing health care goods or services consumed by, or used on, patients.

Type of Potential Conflict	Details of Potential Conflict
Grant/Research Support	Inspire Medical Nyxoah Medical
Consultant	Inspire Medical Nyxoah Medical
Speakers' Bureaus	
Financial support	
Other	

3. The material presented in this lecture has no relationship with any of these potential conflicts, **OR**

Х

4. This talk presents material that is related to one or more of these potential conflicts, and

the following objective references are provided as support for this lecture:

1. Upper Airway Stimulation for Obstructive Sleep Apnea. NEJM 2014

2. Upper Airway Stimulation for Obstructive Sleep Apnea: Results from the ADHERE Registry.

Otolaryngology – Head and Neck Surgery. 2018

3. Bilateral hypoglossal nerve stimulation for treatment of adult obstructive sleep apnoea. Eur. Resp J. 2020

Which of the following is true?

- A Worldwide prevalence of at least mild OSA is greater than 900,000,000
- B Conventional treatment with CPAP is highly effective but poorly tolerated
- C Hypoglossal nerve stimulation is an alternative to CPAP therapy which is highly effective in select patients

Objectives:

- Background of OSA
- Scope of the problem
- How hypoglossal nerve stimulation works
- Unique features of the Genio system
- Need for the Genio system from Nyxoah



What is OSA?

 Repetitive episodes of airway obstruction that occur during sleep



Thag Anderson becomes the first fatality as a result of falling asleep at the wheel.





Estimation of the global prevalence and burden of obstructive sleep apnoea: a literature-based analysis

OSA is a Big Problem

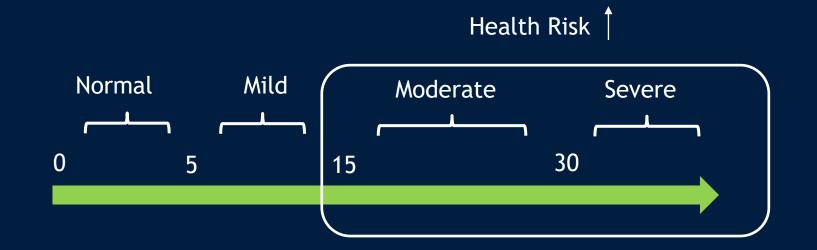
Adam V Benjafield, Najib T Ayas, Peter R Eastwood, Raphael Heinzer, Mary S M Ip, Mary J Morrell, Carlos M Nunez, Sc Jean-Louis Pépin, Paul E Peppard, Sanjeev Sinha, Sergio Tufik, Kate Valentine, Atul Malhotra



Worldwide Diabetes: 537 Million

Basics of OSA

- AHI primary measurement of disease severity
- AHI / REI: Measurement of number of episodes of airway obstruction that occur on average each hour during sleep



Treatment of OSA



Tolerance Adherence <50%

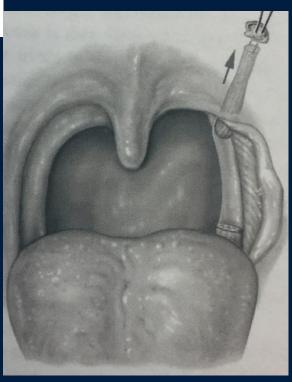
- CPAP first line treatment
- Pneumatic splint
- Highly effective at opening airway

Alternative Therapies

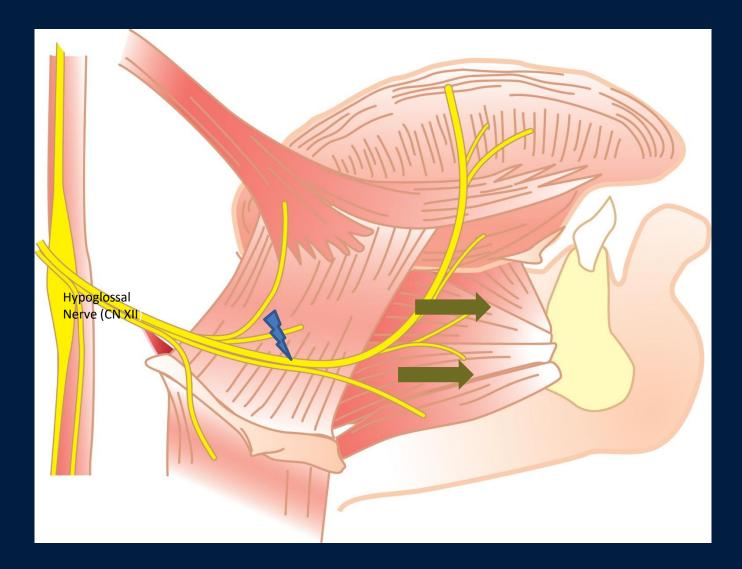
- EPAP
- Oral appliances
- Surgery





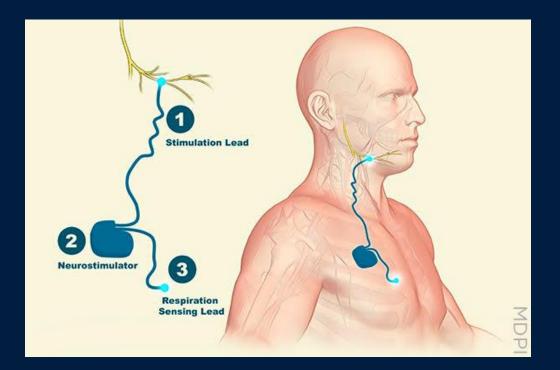


Hypoglossal Nerve Stimulation



Hypoglossal Nerve Stimulation

- Trials since the late 1990s
- Now an established therapy in multiple countries
- FDA approved Inspire system in 2014
- >36,000 implants as of February 2023



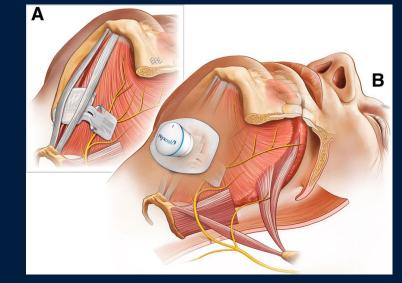
What's Different About The Genio System?

Single incision under the chin



"Sorry about the two scars. We had your X-ray upside down for a while."

Stimulation of both hypoglossal nerves



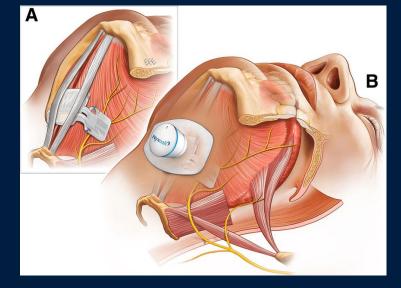
No implanted battery



What's Different About The Genio System?



Stimulation of both hypoglossal nerves



No implanted battery

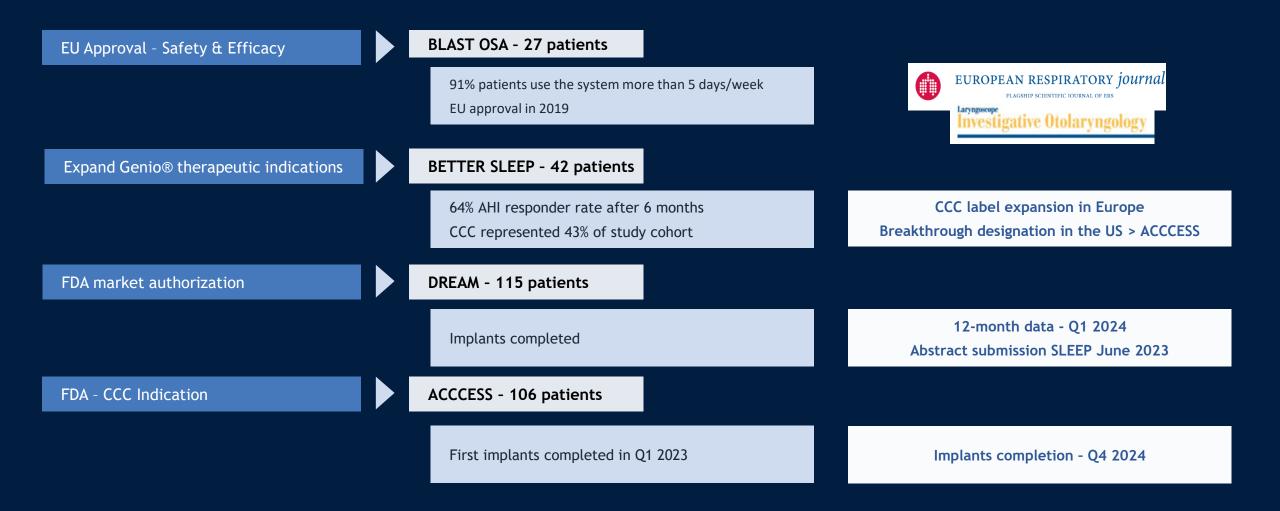


What's Different About The Genio System?

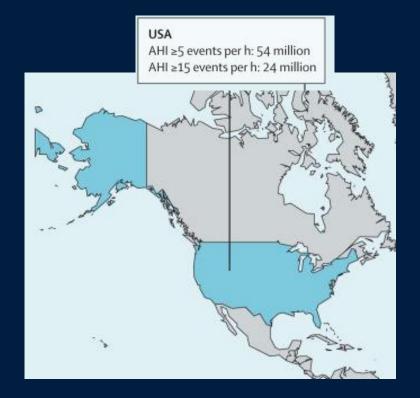


Full-body, 1,5T and 3T MRI compatible

Genio technology Safe, well-tolerated and effective



Hypoglossal Nerve Therapy Need



- Burden of disease is huge with upwards of 50+ million people affected
- Conventional CPAP therapy is effective but poorly tolerated
- Huge need for this therapy
- >36,000 HGNS implants in US as of February 2023

Synopsis:

- Well tolerated / safe and effective therapy
- Huge patient need
- Established track record of efficacy



The Nyxoah Journey

David DeMartino – Chief Strategy Officer



Guidepoint Survey

- Sample size 25 clinicians
- 12 US ENTs + 4 German ENTs
- 9 US Sleep Specialists

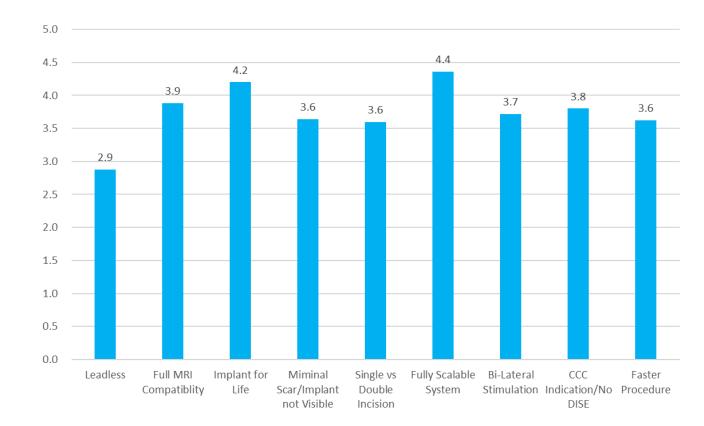
Physician Profile

- Clinicians at least "somewhat familiar" with Genio and Inspire systems
- ENTs Average annual HGNS implants = 40
- Sleep Specialists Average annual HGNS referrals = 47



Importance of Genio's Key Features From 1-5, with 5 being the highest

- Scalability No need for additional surgery to receive the "latest-and-greatest" technology
- No implantable battery No need to replace depleted battery
- 1.5T & 3T full-body MRI compatibility Peace of mind for patients and doctors
- No CCC diagnosis required with CCC label expansion – No need for DISE or alternatives

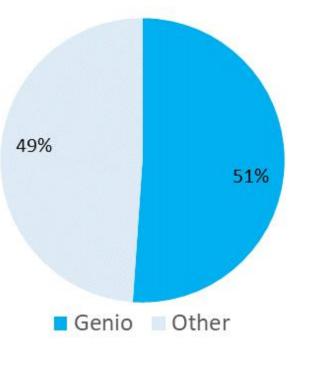


Note: n=25, aside from faster procedure data which only includes ENTs (n=16)



Genio is Well Positioned to Successfully Enter the Market *HGNS market share survey results*

If Genio was available today, what percent of your HGNS implants would it represent?



ENTs

If Genio was available today, what percent of your HGNS referrals would it represent?



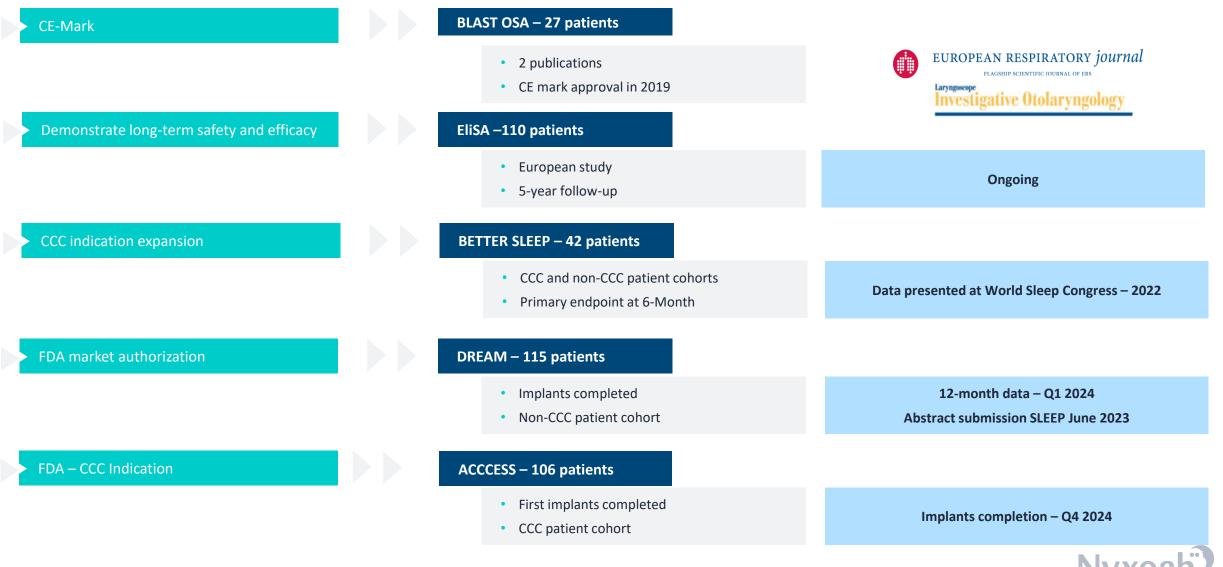


The Nyxoah Journey

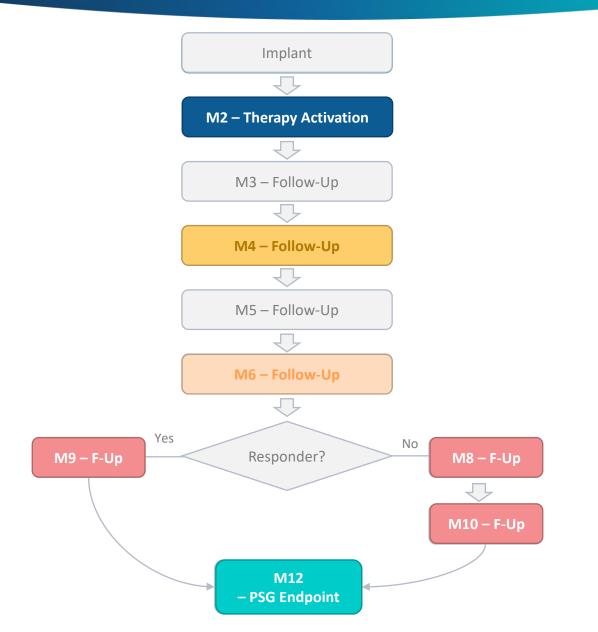
Jey Subbaroyan – VP Medical Affairs & Clinical Research



Clinical Strategy Overview



The Clinical Patient Journey With Genio *The "6 As"*



ACQUIRE – Implant Technique

ACQUAINT – Setting Expectations

ACCLIMATE – Key to Success

ADAPT – Eliminate & Hone-In

ASCERTAIN – Dress rehearsal

ACHIEVE – Responder



Nyxoah

Addressing Complete Concentric Collapse

Dr. Maria V. Suurna

Addressing Complete Concentric Collapse

Maria V. Suurna MD, FACS

Director of Sleep Surgery Department of Otolaryngology-Head and Neck Surgery



Disclosures

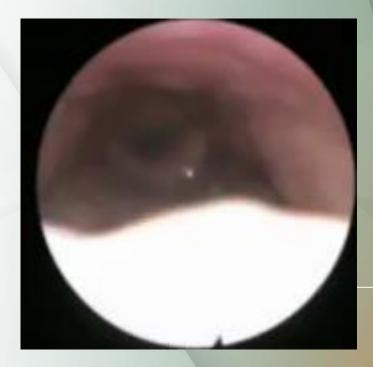
- Inspire Medical Consultant, Medical Advisory Board
- Medtronic Consultant , Medical Advisory Board
- Nyxoah Consultant, Scientific Advisory Board



Drug Induced Sleep Endoscopy (DISE) Provides Structurebased, Dynamic Evaluation of the Upper Airway During Sedation

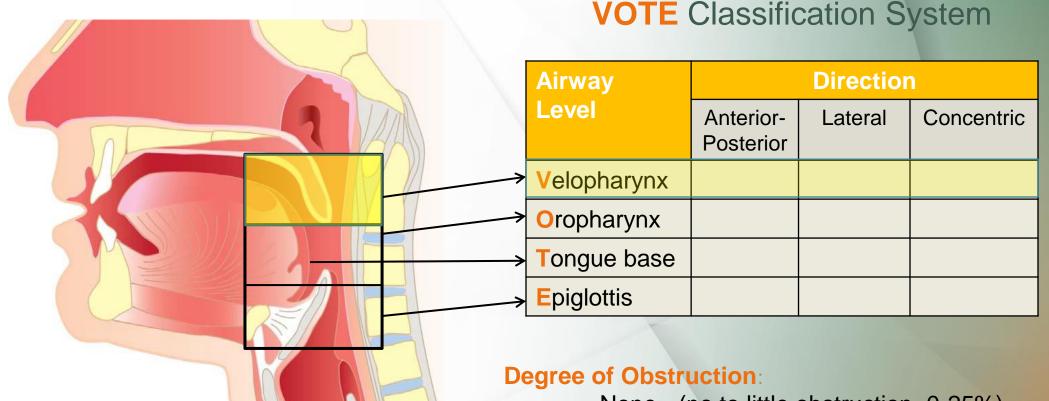
In 1991 Croft and Pringle described the technique of "sleep nasendoscopy" as the fiberoptic examination of the upper airway under conditions of spontaneous ventilation and pharmacologic sedation







VOTE Classification System can be Used to Report DISE Results



None - (no to little obstruction, 0-25%) Partial - (vibration, 25-75%) Complete - (collapsed, >75%)



Patients with Anterior-Posterior Velopharyngeal Obstruction on DISE are Eligible for Implant





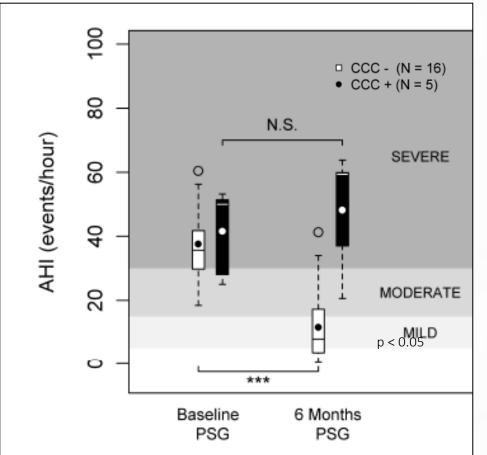
Complete AP collapse at palate Good candidate Complete concentric collapse at palate

Not a good candidate



DISE is an Important to Identify Upper Airway Stimulation Therapy Candidates

370:139-49



- Patients <u>without</u> complete concentric collapse (CCC) of velopharynx had significant improvements in AHI¹
- Patients with CCC did not have a significant change in AHI¹
- CCC on DISE was an exclusion criterion for the STAR pivotal trial²

¹Vanderveken O et al. *J Clin Sleep Med* 2013; 9:43-8. ²Strollo PJ, Soose RJ, Maurer JT, et al. *N Engl J Med* 2014;

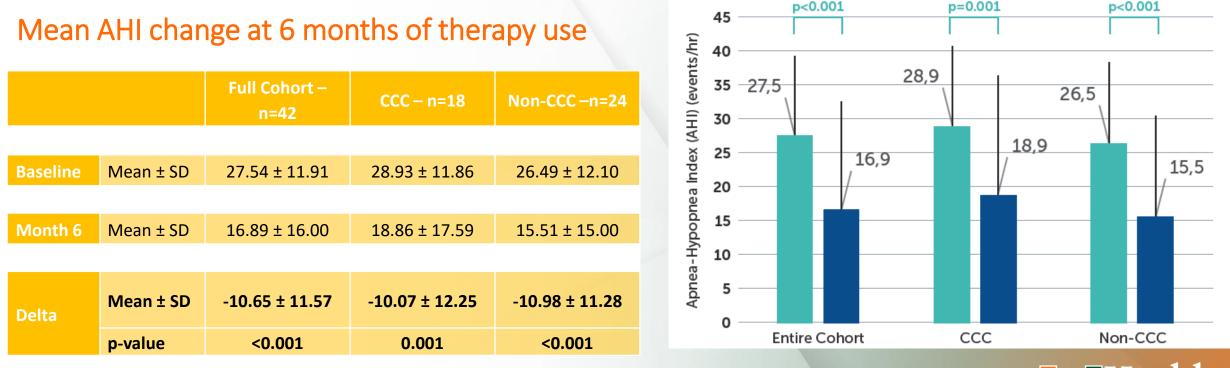


VIH U.S. National Library of Medicine

ClinicalTrials.gov

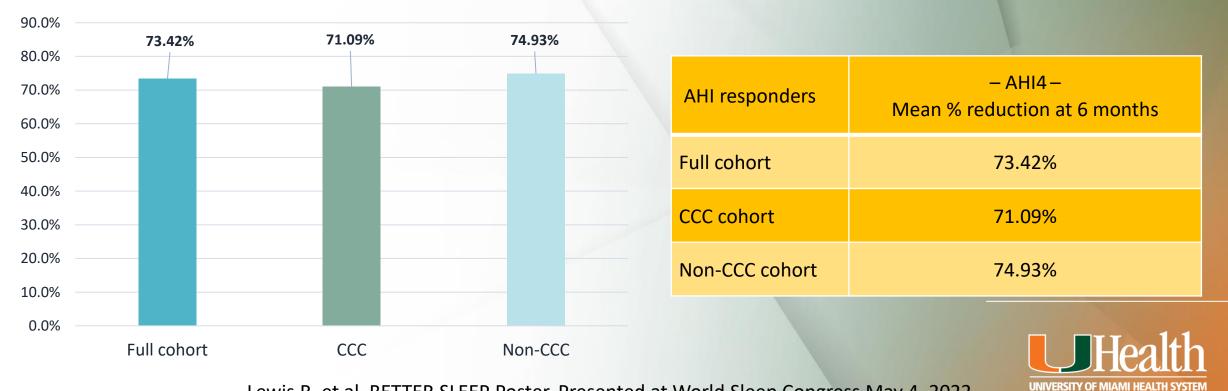
- 8 Australian centers
- 42 patients implanted with Nyxoah bilateral hypoglossal nerve stimulation device
- 42.9% BETTER SLEEP patients had CCC
- 36 patients data available at 6 months
- 23/36 responders (64%) per Sher criteria
- CCC 9/15 (60%) and non-CCC 14/21 (67%)







• >70% reduction in AHI4 in responders in both CCC and non-CCC population at 6 months



AHI4 Responders – Mean AHI reduction

Conclusion:

- Statistically significant reduction in AHI and ODI across all cohorts
- Similar improvements in AHI4 and ODI4 for both CCC and non-CCC participants (not powered)



Hypoglossal Nerve Stimulation is likely an Acceptable Treatment for Patients with CCC

Europe

- CCC patients are indicated for the Genio[®] therapy in Europe
- CE-Mark Instructions for use: The Genio[®] system is indicated to treat patients suffering from moderate to severe OSA with and without Complete Concentric Collapse (CCC) at the soft palate level"
- No DISE required to assess presence of CCC at the soft palate level

United States

- Genio[®] received "Breakthrough Device Designation" in the US for CCC patients
- Initiation of FDA ACCESS IDE clinical trial



Maria V. Suurna, M.D., F.A.C.S

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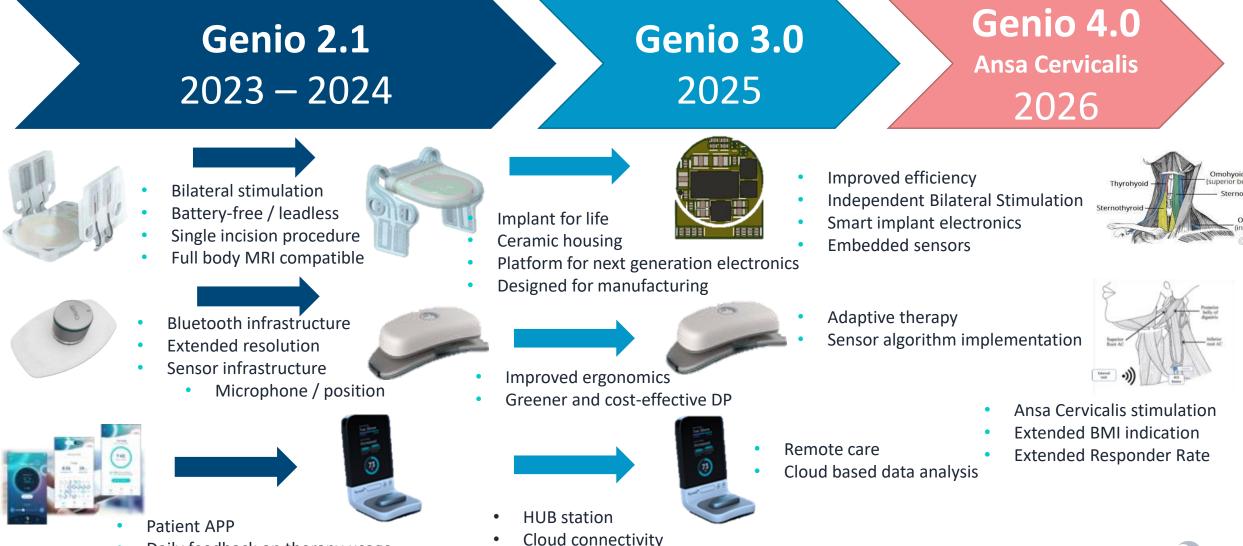


The Nyxoah Journey

Bruno Onkelinx – Chief Technology Officer



A glance into the future



Patient interface

- Daily feedback on therapy usage
- Patient adjustable stimulation amplitude



A Review of Ansa Cervicalis

Dr. David T. Kent



Ansa Cervicalis Stimulation for OSA

David T. Kent MD

Assistant Professor of Otolaryngology-Head and Neck Surgery

Director of Sleep Surgery

Vanderbilt University Medical Center

VANDERBILT 💱 UNIVERSITY MEDICAL CENTER

Disclosures

- Consultant
 - Invicta Medical, Inc
- Scientific Advisory Boards
 - Nyxoah SA
- Intellectual Property Interests
 - Listed as an inventor on US and international patents and applications owned by Vanderbilt University and licensed to Nyxoah SA
- Research Support
 - Inspire Medical Systems, Inc
 - Invicta Medical, Inc
 - Nyxoah SA

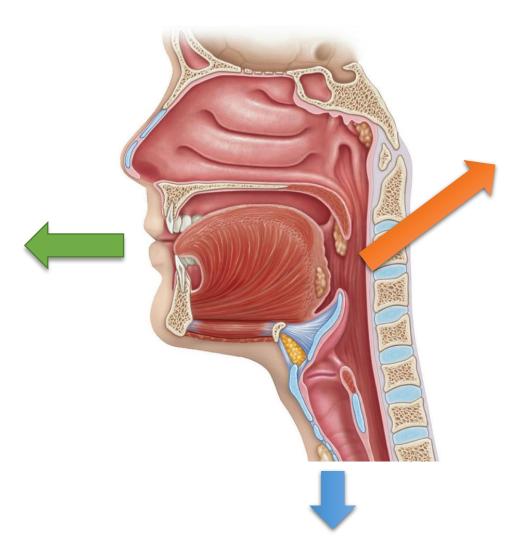
Funding Support

- AASM Foundation 2019 ABSM Junior Faculty Award
- NHLBI 1R01HL161635: The Effect of Ansa Cervicalis Neurostimulation on Airway Patency in Obstructive Sleep Apnea

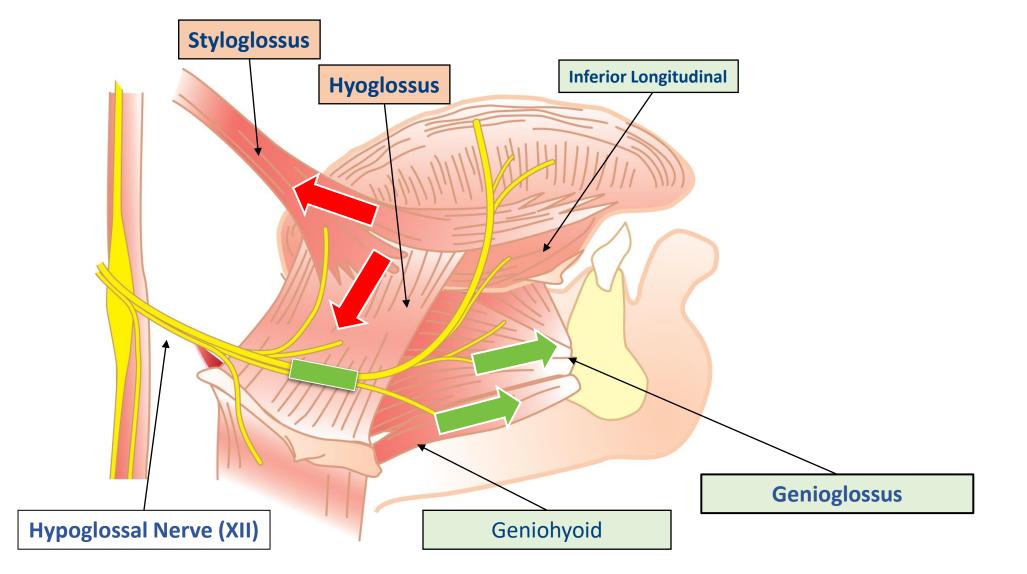


Mechanisms Supporting Pharyngeal Airway

- Three physiologic supporting mechanisms
 - 1. Genioglossus (Tongue) tone
 - 2. Tracheal traction
 - 3. Intrinsic pharyngeal muscle tone
- Opposing forces may have synergistic effects



Hypoglossal Nerve Stimulation (HNS): Mechanism of Action

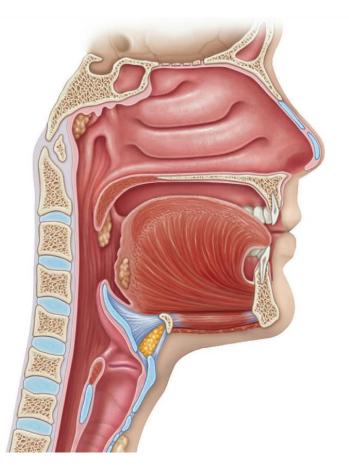


Medicare/Insurance HNS Indications (US)

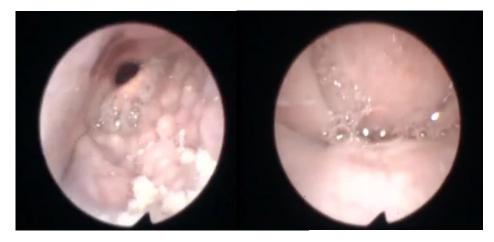
- 18+
- AHI range of 15-65* events per hour
- Failure or inability to tolerate CPAP
- Body mass index < 32 kg/m^{2*}
- Appropriate airway anatomy
 - No complete circumferential collapse of the palate



HNS: Mechanism of Action



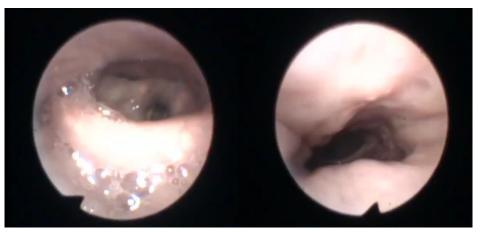
No Stimulation



Base of Tongue

Palate

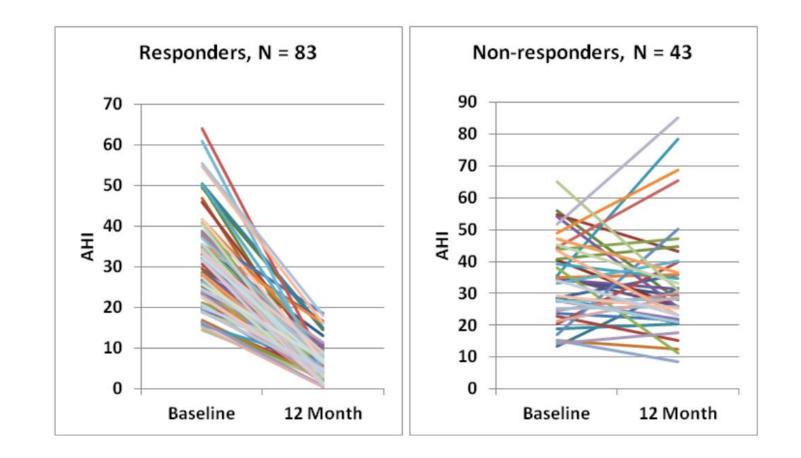
Stimulation



Base of Tongue

HNS Responders and Non-Responders

- 1y Responder Rate: 66%
 - AHI <5: 29%
- 5y
 - Follow up: 56.3%
 - Responder rate: 63%
 - AHI <5: 44%



Strollo P et al. NEJM, 2014. Woodson BT et al. Otolaryngol Head Neck Surg. 2018.

HNS Failure: Residual Retropalatal and Lateral Wall Collapse

- Non-responders: less retropalatal dilation
- ± LW collapse
 - Responder rate: 58% vs. 74%



- Palate movement dependent on traction ("PG coupling")
 - No direct stimulation

	Subjects n	Retropalatal area		
		No stimulation	Therapeutic stimulation	p-value
Responders Nonresponders	7 7	11±10 15±6	22±21 19±10	0.031 0.109

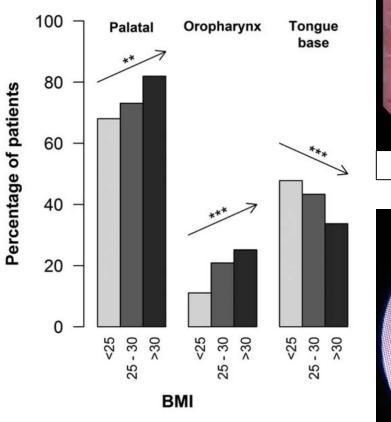
Safiruddin F et al. Eur Resp J, 2015; Heiser C. Laryngoscope, 2017. Van de Heyning P. Laryngoscope, 2012; Vanderveken OM. JCSM, 2013; Huyett et al. Laryngoscope, 2021.

CCC and Lateral Wall Collapse

• 1,249 patients

- $\nearrow BMI \rightarrow \cancel{CCC} + LW, \ \ boundarrow to ngue$
- $\nearrow AHI \rightarrow \cancel{CCC} + LW, \ \ boundarrow tongue$

 Heavier and more severe OSA patients have more CCC, LW collapse



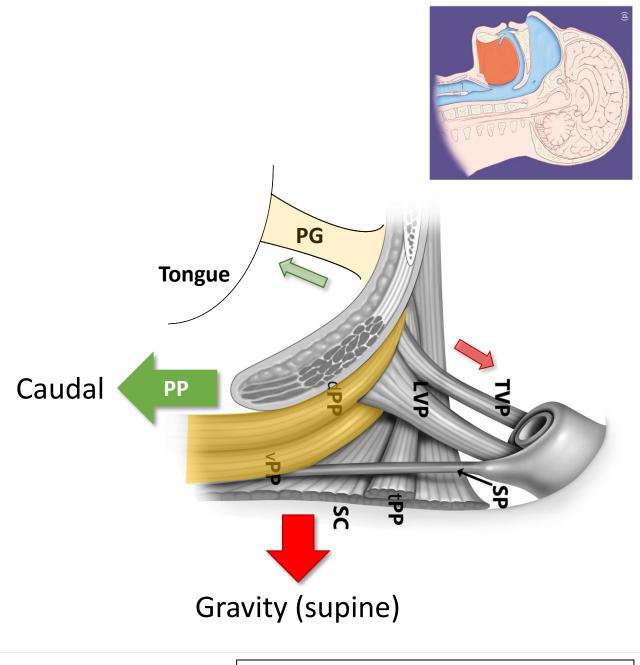




Vroegop et al. Laryngoscope, 2014.

Why Does HNS Fail?

- Palatal "advancement" is not physiologic
- Palate hinges to open
 - Palatoglossus and palatopharyngeus are levers
- No extrinsic palatal musculature for **anterior** displacement
 - Displaces caudally (downwards) to open

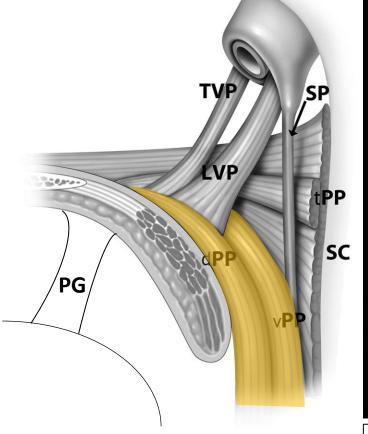




Olszewska E. Laryngoscope Investig Otolaryngol, 2019; Davidson TM. Sleep Med, 2003.

Palatopharyngeus and Palatal Opening

- Real-time MRI of speech
- PP contraction
- Palate hinges caudally to open
- Requires caudal anchor



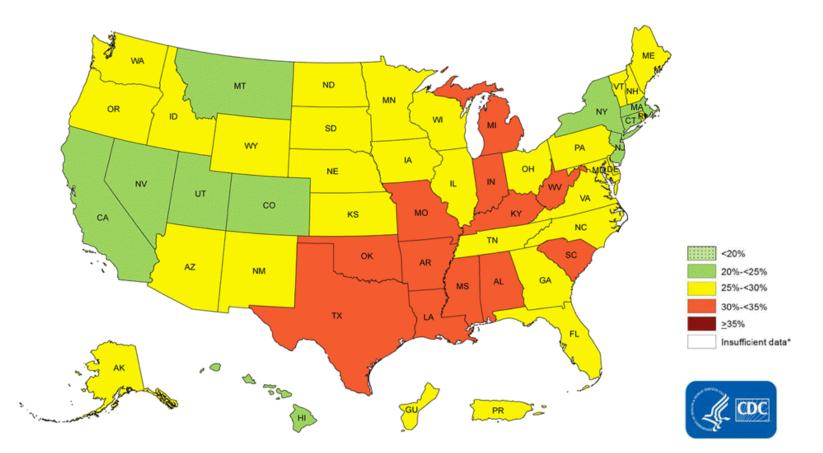


Olszewska E. Laryngoscope Investig Otolaryngol, 2019; CineMRI: https://youtu.be/wj7iM0BCWMQ

Prevalence of Self-Reported Obesity Among U.S. Adults by State and Territory, BRFSS

⁺Prevalence estimates reflect BRFSS methodological changes started in 2011. These estimates should not be compared to prevalence estimates before 2011.

2011 2012 2013 2014 2015 2016 2017 2018

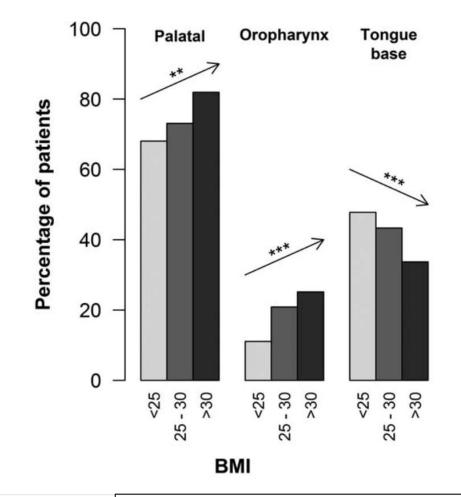


*Sample size <50 or the relative standard error (dividing the standard error by the prevalence) \geq 30%.

BMI and OSA in the US

- Increasing BMI \rightarrow More OSA
 - But also increased: CCC, LW collapse, BMI > 32

US Men, 50-70y, Body Mass Index	AHI ≥ 15 Prevalence (%)	
< 25	3.6	
25-29.9	10.6	
30-39.9	29.0	
≥ 40	56.0	



Vroegop et al. Laryngoscope, 2014; Peppard et al. Am J Epidemiol, 2013.



Worldwide: ~0.5 Billion With AHI \geq 15

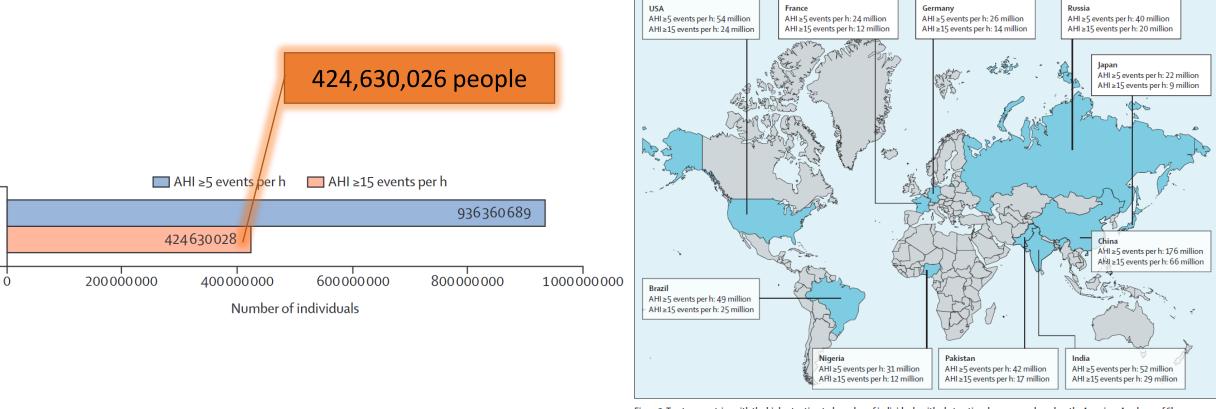


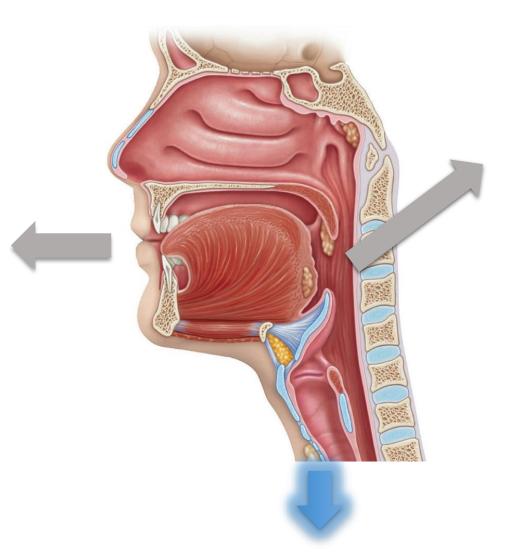
Figure 2: Top ten countries with the highest estimated number of individuals with obstructive sleep apnoea based on the American Academy of Sleep Medicine 2012 criteria¹⁹

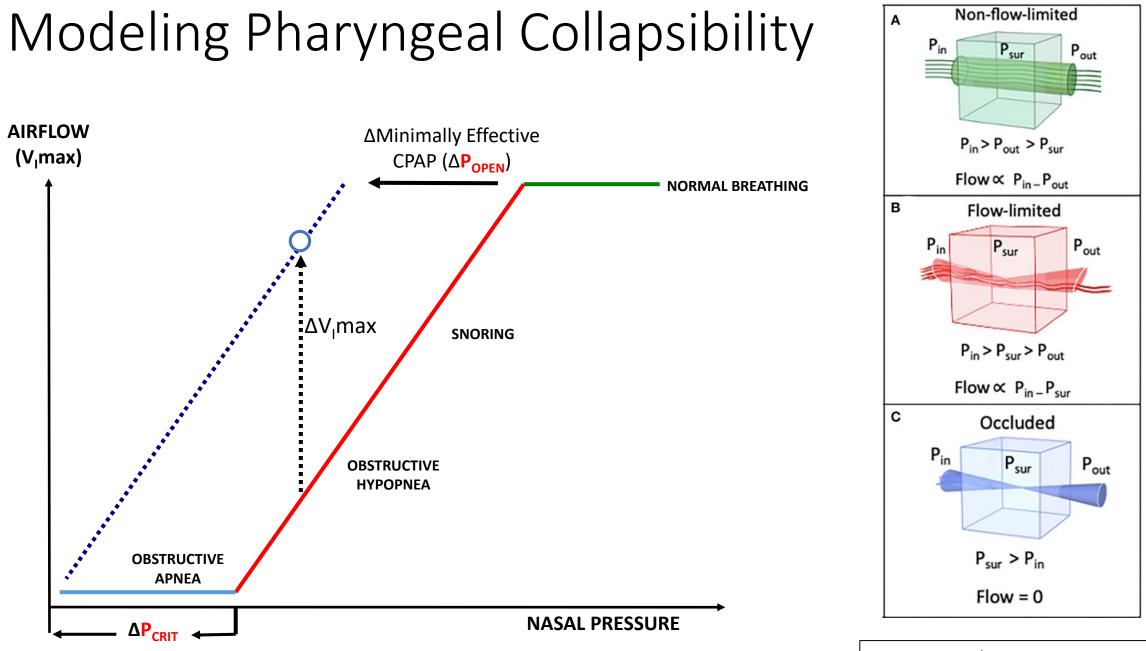


Benjafield et al. Lancet Respir Med, 2019.

Mechanisms Supporting Pharyngeal Airway

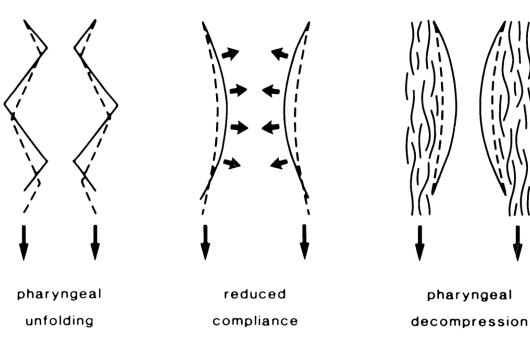
- The pharynx is modifiable in anteriorposterior **and caudal** directions
- Airway surgery (including HNS), primarily modifies anterior-posterior (back-to-front)
- Three supporting mechanisms
 - 1. Genioglossus (tongue) tone
 - 2. Intrinsic muscle tone
 - 3. Tracheal Traction
- Opposing forces may have synergistic effects

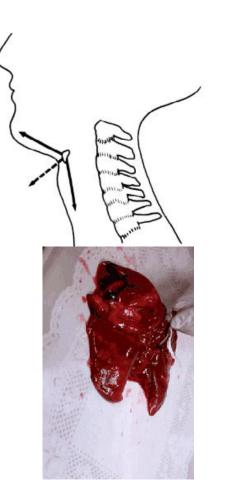




Kazemeini et al. Frontiers Neuro, 2022.

Tracheal Traction Is Determined by Lung Volume





- Relieves airflow obstruction during sleep and anesthesia (V₁max)
- 2. Decreases airway collapsibility (P_{CRIT})
- 3. Improves sleep apnea (AHI) and lowers CPAP requirement

Thut DC et al. J Appl Physiol 75(5): 2084-90, 1993 Rowley JA et al. J Appl Physiol. 1996; 80(6):2171-2178

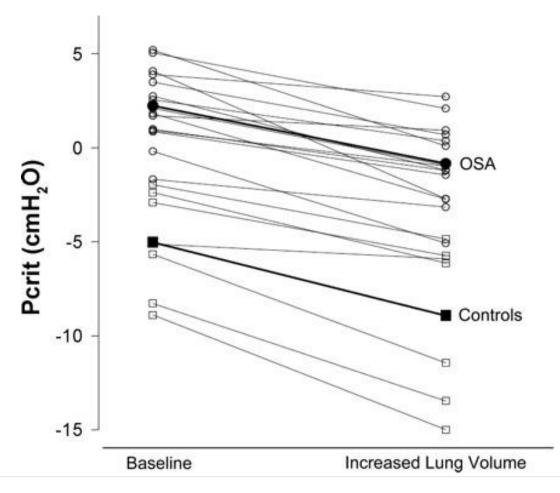
Squier SB et al. J Appl Physiol 109(4): 977–985, 2010 Hillman DR et al. . J Appl Physiol 2013;115(3):337-45

Heinzer R et al. Am J Respir Crit Care Med. 2005 Jul 1; 172(1): 114–117 Heinzer et al. Thorax. 2006 May; 61(5): 435–439



Increasing Lung Volume Decreases Airway Collapsibility (P_{CRIT})

- N=22, Controls and OSA
- Increasing LV by ~500 mL decreased airway collapsibility (P_{CRIT})
 - OSA: -3.1 ± 1.7 cmH₂O
 - Control: $-3.9 \pm 1.9 \text{ cmH}_2\text{O}$

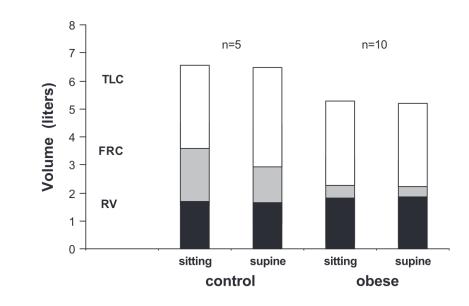


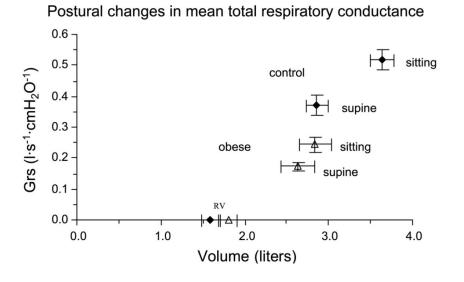


Obesity Decreases Lung Volumes

- 10 obese vs 13 control subjects
 - BMI: 44 ± 3 vs 23 ± 1 kg/m²

- Supine LV, control vs obese:
 - 2.69 ± 0.2 versus 2.22 ± 0.2 L
 - Difference of ~500 mL
- Obese airway resistance = 2x normal airway resistance

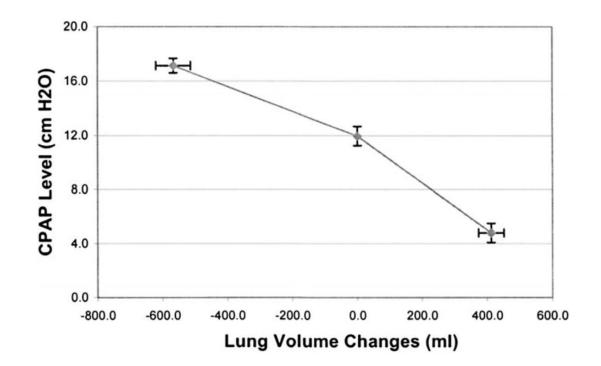




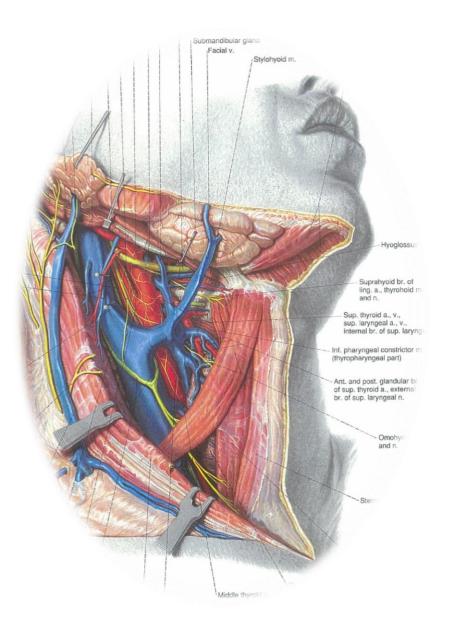
Watson and Pride. J Appl Physio, 2005.

Increasing Lung Volume (LV) Changes CPAP Requirements

- N=17 patients with mod-sev OSA
- ↗ LV 421 ml **↘ CPAP from 11.9 to 4.8** cmH₂O
- ↘ LV 567 ml **↗ CPAP from 11.9 to 17.1** cmH₂O
- "Relatively small changes in LV [caudal traction] have an important effect on the upper airway in [OSA]."



Infrahyoid Straps = Tracheal Traction?



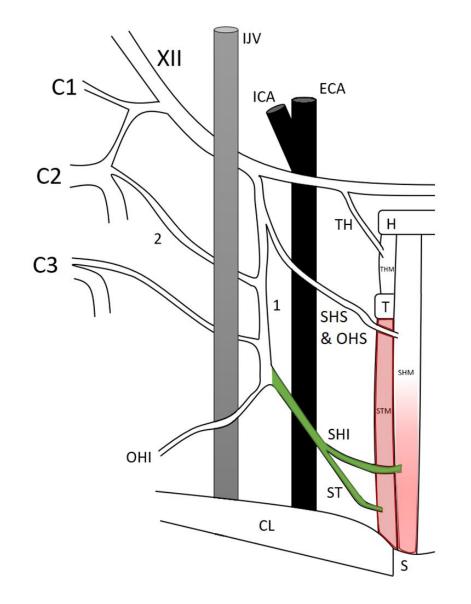
- The human hyolaryngeal complex is highly mobile
 - Speech, swallowing adaptations
- Strap musculature enables a wide degree of control
 - Innervated by the ansa cervicalis
- The sternoTHYRoid muscle has multiple advantages

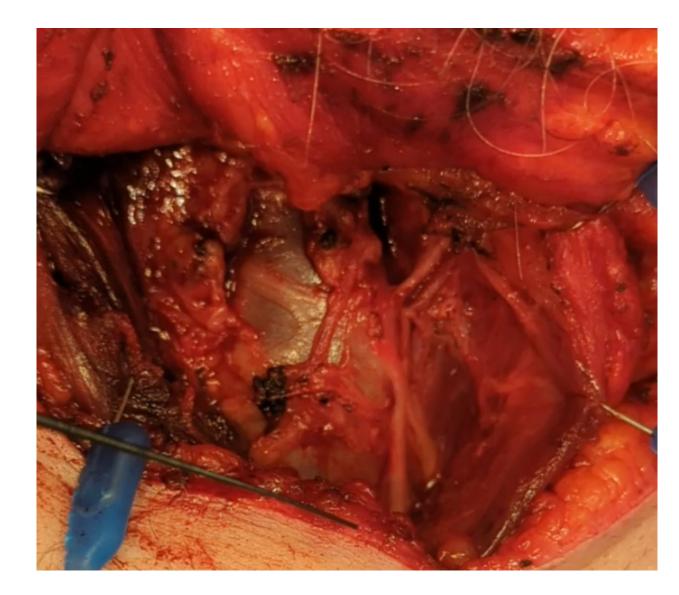
Potential Stimu	lati	on	Sites?	C1 C1 C2
	X ₁ X	₂ X ₃	ST Trunk	
Independent ansa control	X		\checkmark	
All anterograde fibers	\checkmark	X X	\checkmark	3 SHS T & SHS & OHS
Predictable, reliable anatomy		X	\checkmark	SHM
No vagal nerve communication	XX	x	\checkmark	STM
Complete sternothyroid innervation	X	x	\checkmark	OHI SHI ST

CL

S

SternoTHYRoid vs SternHYoid (Inferior)





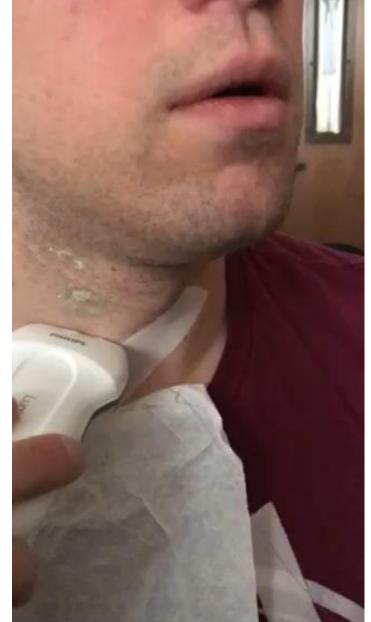
VUMC Evidence: Experimental Protocol

- DISE with percutaneous stimulation
 - Started 2017
- Wire electrodes placed under U/S
 - Custom design
- Hypoglossal Nerve Stimulation (HNS)
 - Distal medial branch
- Ansa Cervicalis Stimulation (ACS)
 - Sternothyroid trunk
- Endoscopy and airflow measured during neurostimulation



A Little Self-Experimentation





HNS

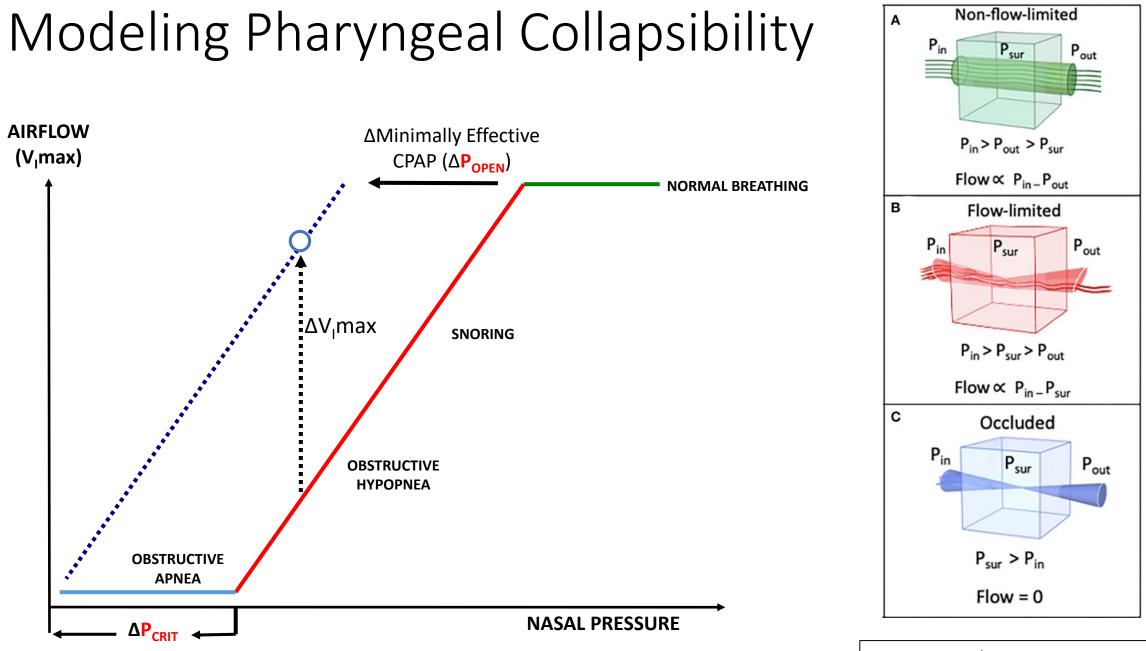
ACS

How Did We Figure Out HNS Works?

 Increased peak inspiratory airflow (V_Imax) and pharyngeal crosssectional area during sleep and anesthesia¹⁻³

- 2. Decreased pharyngeal collapsibility $(P_{CRIT})^{4-6}$
- 3. Improves sleep apnea (AHI)^{7,8}

1: Schwartz et al. J Appl Physiol, 1996. 2: Eisele et al. Arch OTOHNS. 1997. 3: Isono et al. Eur Resp J, 1999. 4: Oliven et al. J Appl Physiol. 2003. 5: Oliven et al. Eur Resp J. 2007. 6: Oliven et al. J Appl Physiol 2009. 7: Schwartz et al. Arch OTOHNS. 2001. 8. Strollo et al. NEJM. 2014.



Kazemeini et al. Frontiers Neuro, 2022.

How Do We Figure Out if ACS Works?

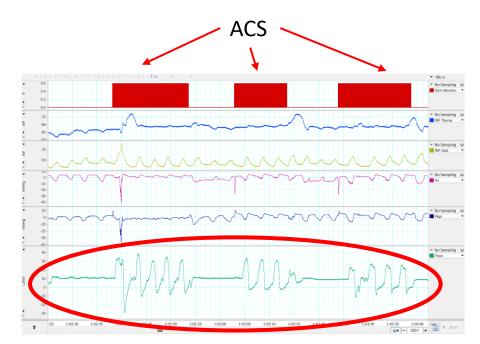
1. Increased peak inspiratory airflow (V_Imax) and pharyngeal crosssectional area during sleep and anesthesia^{1,2}

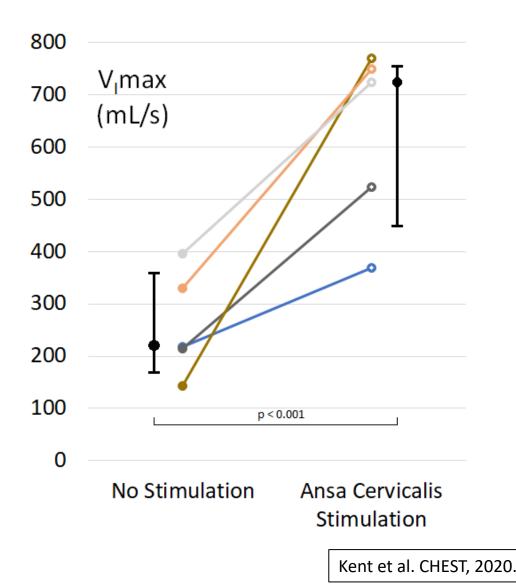
- 2. Decreased pharyngeal collapsibility (P_{CRIT})
- 3. Improves sleep apnea (AHI)



ACS Increases Peak Inspiratory Flow (V_Imax)

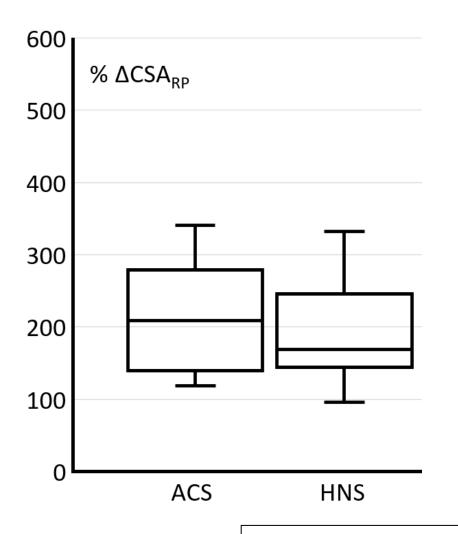
- 8 patients, severe OSA
 - AHI: 43.2 ± 8.9
 - BMI: 32.1 ± 2.5
- ACS: Peak airflow increased 298% (473 mL/s)
- CCC: 3/8, no significant effect





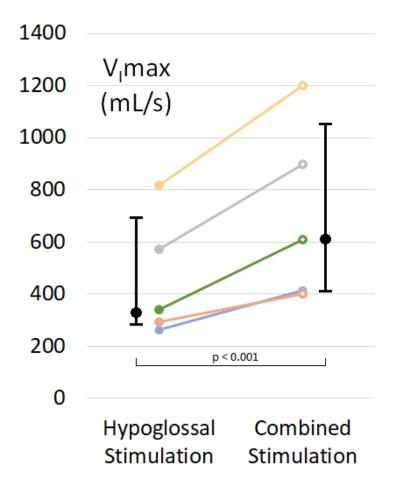
ACS Increased Retropalatal Cross-Sectional Area

- N=8
 - AHI: 43.4 ± 6.4
 - BMI: 31.4 ± 2.8
- Retropalatal cross-sectional area (CSA_{RP})
 - ACS vs baseline: 211 ± 75%
 - HNS vs baseline: 192 ± 70%

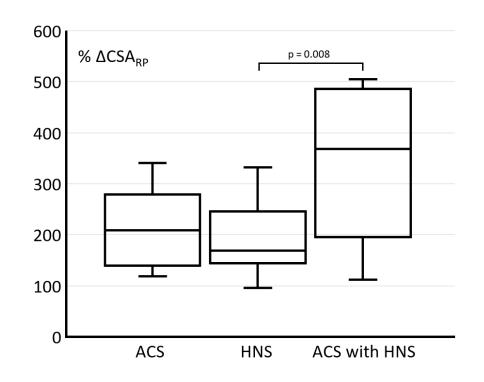


Kent et al. J Appl Physiol, 2021.

HNS+ACS Has Interactive Effects on V_imax and CSA_{RP}



- ACS+HNS vs HNS: Peak airflow increased by 151%
- CCC: no effect



- ACS+HNS vs baseline: 341 ± 141%
- ACS+HNS vs HNS: 180 ± 68%
- CCC: no effect

Kent et al. CHEST, 2020; Kent et al. J Appl Physiol, 2021.

How Do We Figure Out if ACS Works?

1. Increases peak inspiratory airflow (V_Imax) and pharyngeal crosssectional area during sleep and anesthesia^{1,2}

- 2. Decreases pharyngeal collapsibility (P_{CRIT})
- 3. Improves sleep apnea (AHI)

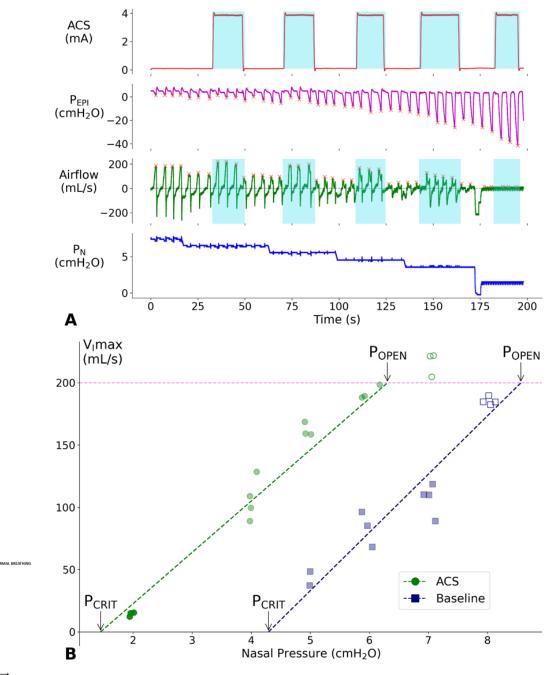


ACS Decreases Pharyngeal Collapsibility

- Bilateral (N=19) and unilateral (N=12) ACS
 - BMI: 31.6 ± 2.4
 - AHI: 43.1 ± 19.1
- Peak airflow changes assessed with ACS from $\rm P_{CRIT}$ to $\rm P_{OPEN}$

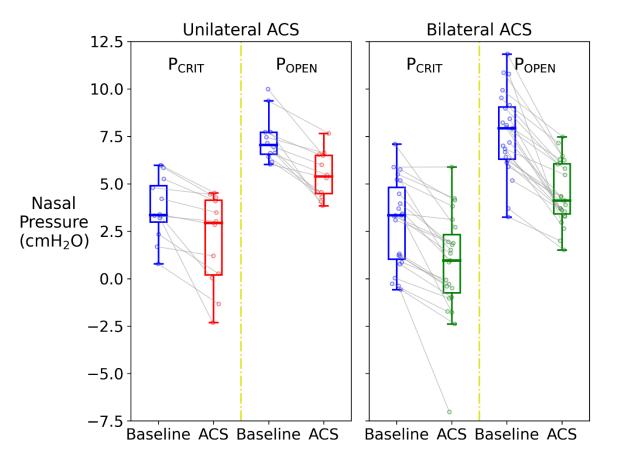
ΔMinimally Effective CPAP (ΔP

ASAL PRESSURE

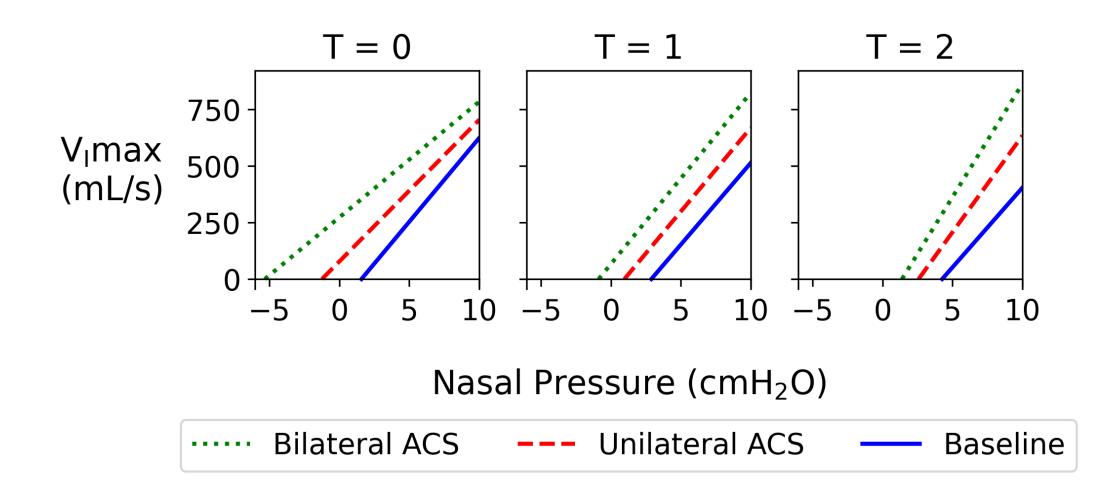


ACS Decreases Pharyngeal Collapsibility

- Bilateral ACS
 - ΔP_{CRIT} : -2.1 ± 1.6 cmH₂O
 - ΔP_{OPEN} : -3.1 ± 1.6 cmH₂O
- ΔP_{CRIT} Top 50%: -3.0 ± 1.6 cmH₂O
 - Lower AHI
 - 33.7 ± 12.8 vs. 53.5 ± 18.5 cmH₂O
 - Greater BMI was more responsive
 - 32.7 ± 1.7 vs. 30.3 ± 2.5 cmH₂O
- CCC did not affect outcomes

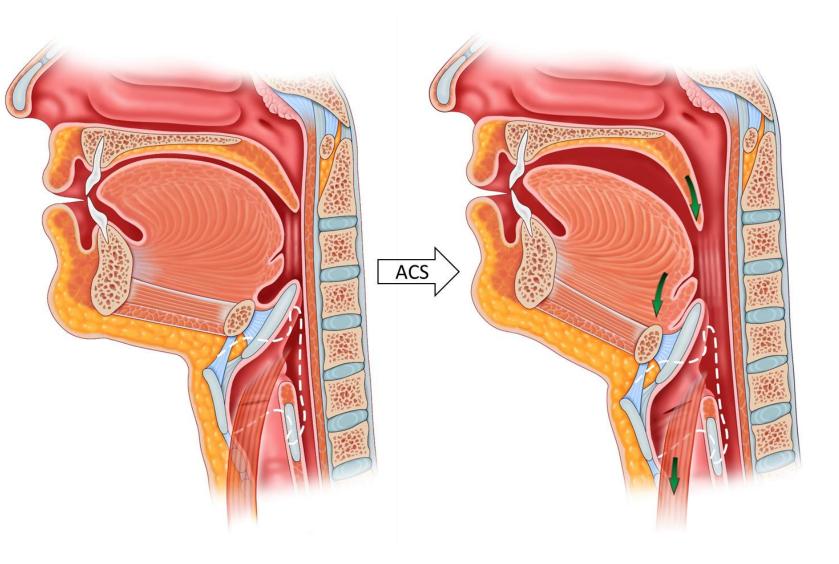


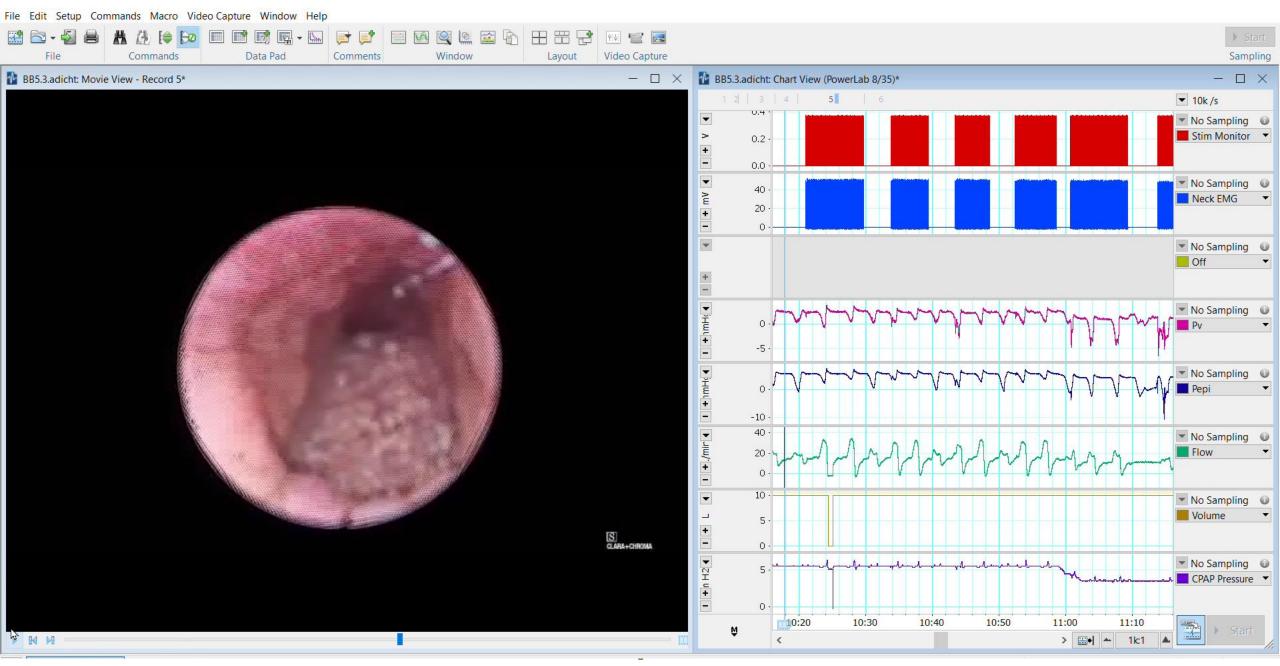
ACS Subtypes?



ACS: Proposed Mechanisms of Action

- 1. Palate tensioning/opening
- 2. Palate unloading
- 3. Lateral wall stabilization
- 4. Anterior epiglottic tilt



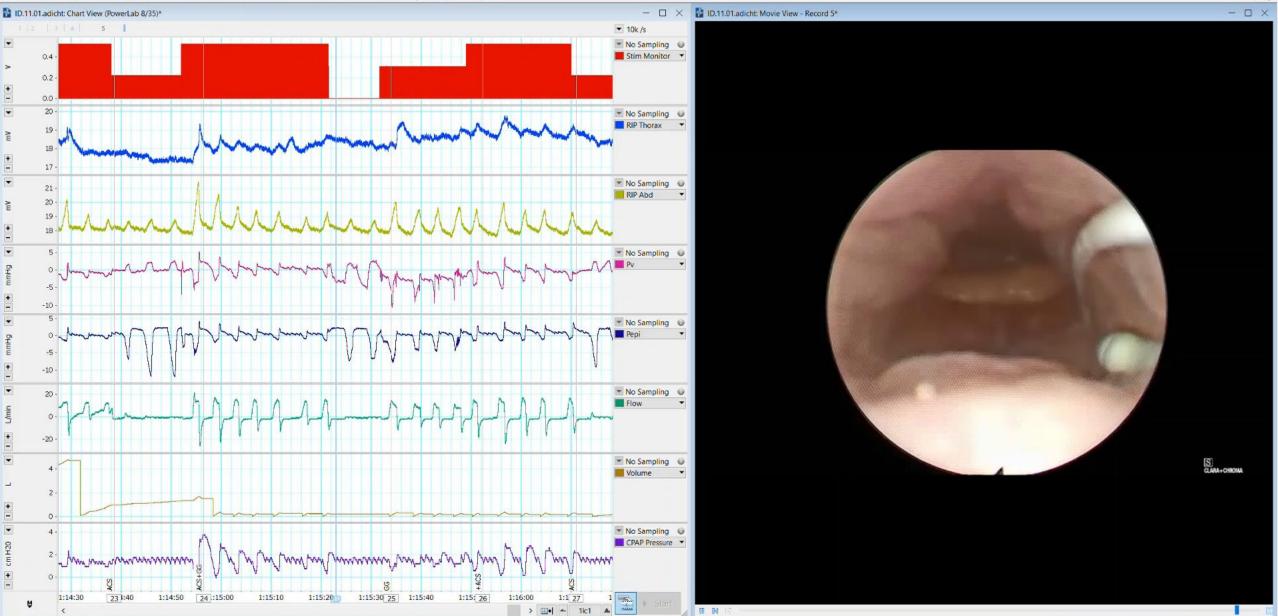


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Video Capture Data Pad Comments Window Layout



Sampling

Conclusions

- OSA is not just an upper airway disease, it is an upper body disease
- HNS is insufficient for many OSA patients, especially 个BMI, 个AHI
 - A minority of OSA patients are eligible for therapy
- Ansa cervicalis stimulation is a viable and surgically accessible neurostimulation target
 - Single site activation of **sternothyroid trunk**
- Ongoing human research supports ACS as a potentially viable therapy

Conclusions

• ACS may complement HNS to yield greater effects than either in isolation

- Potential benefits?
 - More comfortable therapy: De-escalate single channel stimulation
 - More effective therapy: Reduced postoperative care burden
 - More treatable patients: Expanded indication (CCC, 个BMI)



Thank You

- David Zealear
- Alan Schwartz
- Yike Li
- Kate VonWahlde
- Maryam Seirafi-Pour
- Katie Hartley
- Holly Budnick
- Many more...







Closing Remarks

Olivier Taelman – Chief Executive Officer



Clinical US

- DREAM World class patient follow-up resulting in reaching primary endpoints
- ACCCESS Building US complete concentric collapse patient experience

US Market Readiness

- Regulatory PMA modular submissions
- CPT code confirmation by AMA
- Commercial launch preparedness

European Commercialization

- Germany as commercial proof of concept
 - Market Share gain in top HGNS accounts
 - Accelerate market penetration through DTC and referral programs
- Open new markets
 - Switzerland, Austria, Italy



We Are On Our Way...







